


**DRAFT**

## CNS - Telecommunications Standard VoIP Phone Offerings

Phone Type	Model	Description	Discounted Price	Wall-Plate Project Price
	7911G	Cisco 7911G IP Phone: 10/100 Switch port Power over Ethernet 1 line Speaker -- monitor only	\$230.00	\$115.00
	7940G	Cisco 7940G IP Phone: 10/100 Switch Port Power over Ethernet 2 lines Speaker phone	\$280.00	\$140.00
	7960G	Cisco 7960G IP Phone: 10/100 Switch Port Power over Ethernet 6 lines Speaker phone	\$340.00	\$260.00
	IP Communicator	Softphone: Emulates 7960 phone Needs Headset or USB Handset (\$40 to \$90 avg. cost) Pilot basis only -- case by case basis ( <i>pricing when offered</i> )	\$160.00	\$80.00
	7941G	Cisco 7941G IP Phone: 10/100 Switch Port Power over Ethernet 2 lines / higher res screen Speaker phone	\$330.00	NA
	7961G	Cisco 7961G IP Phone: 10/100 Switch Port Power over Ethernet 6 lines / higher res screen Speaker phone	\$390.00	NA
	7941G-GE	Cisco 7941G-GE IP Phone: 10/100/1000-Gig Switch Port Power over Ethernet 2 lines / higher res screen Speaker phone	\$400.00	NA
	7961G-GE	Cisco 7961G-GE IP Phone: 10/100/1000-Gig Switch Port Power over Ethernet 6 lines / higher res screen Speaker phone	\$460.00	NA

*Below provided if needed to meet communication requirements of a department; requires review and approval by CNS-Telecommunications*

CNS - Telecommunications Specialty VoIP Phone Offering			
Phone Type	Model	Description	Discounted Cost
	7914G	Cisco 7914G Expansion Module: Additional lines / buttons with LCD display. Used with 796XG type phones. Typical use: receptionist / answering stations.	\$237.00
	7921G	Cisco 7921G Wireless Data VoIP Phone: In pilot trial - approved on case-by-case basis. Includes battery, power supply and desktop charger.	\$594.00
	7970G	Cisco 7970G IP Phone: 10/100 Switch Port Power over Ethernet Color LCD / Touch Screen Display 8 lines	\$534.00
	7936G	Cisco 7936G Conference Phone: 10/100 Switch Port	\$813.00
	ATA-186	Cisco ATA 186 Analog Telephone Adapter: 10/100 Switch Port Used for fax machines and other analog telephone needs	\$150.00